

B&B Wood Products, Inc

Winter 2020 Newsletter



In this newsletter
Discount Change
Fypon Price Tool
Column-Loc Update



StairTrends

Photo of our tube balusters used in a customers stairway.



Column Perma-Loc™

NEW! replaces HBG Column-Loc.

Prevent Wind-Uplift on Porches
Eliminating the Need for a Split Column

Installation kits complete with cable & hardware.

Features and Benefits

- Features Galvanized Aircraft Cable 4200 lbs Breaking Strength
- Analyzed for a design uplift load of 1000 lb.
- Designed and Tested to Add Wind Uplift Resistance to a Porch Roof Overhang
- Complete Installation Kit with cable

New Discount Sheet Effective January, 1st, 2021

No surprise that prices are changing across our industry. We are transitioning to sections for our catalog that are informational only.

We are also offering excel price sheets that have a multiplier functionality. These spreadsheets can be

Fypon Pricing Tool

To help you effectively manage your business concerning the upcoming 2021 price increase, we are providing a file that you can upload to your system with new pricing and product discontinuations for your customers. We are also including an updated Fypon Project Estimate Tool, incorporating the new pricing and noted discontinued product.

- [2021 Excel Pricing File](#)
- [2021 Product Discontinuation File](#)
- [2021 Project Pricing Estimate Tool](#)

found in our Dropbox site.

Wood Panel and Glass Doors: Section 3A. See your discount sheet for your new multiplier.

Flush and embossed doors: Section 4A is outdated. Please contact us for pricing on flush and embossed door pricing.

Pocket, Screen, Combination & Accordion

Doors: Section 5A. See your discount sheet for your new multiplier.

Frames, Jambs & Sills: Part of Section 10F.. See your discount sheet for your new multiplier (section dated 2020)

Iron Baluster Pricing: Price Increase - see new discount. New Spreadsheet with New products coming soon.

New Catalog Section 15W: Old Price Catalog is void. [Click for New Picture Catalog](#) . Pricing can be found on store.bbwood.com and in [PDF pricing Sash-Windows Click Here](#) and [Decorative Windows Louvers- Click Here](#)

If you have been using our spreadsheet pricing please contact our office for an invite to our Dropbox where you can upload a current version. Railing and Frame files have recently been updated.