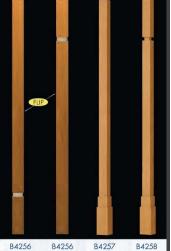
# **B&B** Wood Products, Inc

### October 2019 Newsletter





Contemporary Balusters

Our new <u>StairTrends</u> catalog expanded our contemporary baluster offering. <u>Click Here</u> to view this in your web browser.

Don't forget that we added White square 1-1/4" and 1-3/4" balusters in 36" & 42"

## Masonite 2020 Changes

Effective April 1st, 2020. Masonite Discontinued product designs:

- 2 Panel Arch Smooth
- 4 Panel Square Smooth
- 6 Panel Commercial
- Honey & Amber 6 Panel Prefinished.
- Legacy = Golden Oak & Chesapeake



#### Fypon Express Shipping

- Product and quantity must be pre-approved by Fypon for express shipping.
- Products that can be ups'd will have a freight cost of \$25 plus \$50 express fee. Total \$75.00 (for all items on one purchase order). Products that ship motor freight have a total shipping cost of \$175 (includes express fee)
- Order must be signed off on prior to 11am EST to ship on the next business day. For expedited shipping, next day air etc., obtain a quote on the shipping cost prior to placing your order.

## **Discount Change**

Our last price change was in January of this year. Since that time many of our manufacturers have raised their prices. To avoid changing our discount sheet monthly we postponed our increases until November 1st. Contact your salesman for a current discount sheet.