

# B&B Wood Products, Inc

2021 Newsletter Volume 2



## Fypon Beams

Effective 7/1/2021, Fypon will be updating and simplifying the current Beam Freight Policy.

Freight on beams **less than/equal to 16'** will be **\$250**.

Freight on any order containing beams **over 16'** will be **\$750**.

Prepaid freight will now be offered on orders containing 20 beams or more.

## Pricing

Material costs, shipping costs and labor costs continue to be a major challenge throughout the country.

Manufacturers are raising prices often and with little notice.

Our website and pc-based pricing system are your best methods for obtaining current prices. We also have spreadsheets which are available for most of our products which can be printed as a price list. The spreadsheets are available on dropbox. Please check on the dropbox site to verify if you are using current files.

### New price changes:

**HBG Columns**, Porch Posts etc - increase effective immediately.

**Pocket Frames** are increasing a 2nd time, price effective July 1st.

**Disappearing Stairs** are having their 3rd increase which will be effective on August 1st.

**Rogue Valley** glass doors will be increasing (new increase over an above the increase recently announced). The date and percentages of the glass increase will be determined in the next few days.

**StairTrends** Iron pricing is increasing July 1st and we will have selective changes on some species of wood products.

### **FYPON Update**

Fypon is moving to a larger distribution facility. On June 14th lead times will increase by two weeks and should return back to normal in late July.

The trend is likely to continue and we will try to keep you posted.

We have printed catalog sections with no pricing for those customers who are using our printed catalog as a reference instead of as a pricing guide. Please contact your salesman if your catalog has not been updated by the end of the month.

---